

Source: Town of Hilton Head Island

| FY | Accommodations | A | % Change | Hospitality | % Change |
|-------|----------------|----------|----------|---------------|------------------|
| 1989 | 1,497,381.00 | | | - | |
| 1990 | 1,522,830.00 | | 1.70% | - | |
| 1991 | 1,889,139.00 | | 24.05% | - | |
| 1992 | 1,796,029.00 | | -4.93% | - | |
| 1993 | 1,877,485.00 | | 4.54% | - | |
| 1994 | 2,130,040.00 | | 13.45% | - | |
| 1995 | 2,350,836.00 | | 10.37% | - | |
| 1996 | 2,522,906.00 | | 7.32% | - | |
| 1997 | 2,605,044.00 | | 3.26% | - | |
| 1998 | 3,606,362.00 | 3 | 38.44% | - | |
| 1999 | 4,746,802.00 | 3 | 31.62% | - | |
| 2000 | 4,931,419.00 | | 3.89% | - | |
| 2001 | 4,925,370.00 | | -0.12% | 1,212,384.00 | 1 |
| 2002 | 4,949,790.00 | | 0.50% | 2,053,488.00 | 1 69.38% |
| 2003 | 4,877,430.00 | | -1.46% | 2,404,170.00 | 1a 17.08% |
| 2004 | 5,022,103.00 | | 2.97% | 2,230,407.00 | 1a -7.23% |
| 2005 | 5,314,660.00 | | 5.83% | 2,991,110.00 | 2 34.11% |
| 2006 | 6,058,319.00 | | 13.99% | 5,086,678.00 | 2 70.06% |
| 2007 | 6,168,555.00 | | 1.82% | 5,108,528.00 | 0.43% |
| 2008 | 6,404,449.00 | | 3.82% | 5,232,837.00 | 2.43% |
| 2009 | 6,010,356.00 | | -6.15% | 4,826,318.00 | -7.77% |
| Total | 54,662,451.00 | | | 31,145,920.00 | |

A Accommodations is a combination of the State (2% tax) and Local ATAX (1% tax) revenues (beginning in FY1998 see 3 below). It does not include Beach Preservation Fees, a local accommodations 2% tax.

1 FY2001 was the first year and only a partial year for HTAX. FY2002 represents a full year at the new rate.

1a Since this tax does not correspond to the trend in ATAX, it appears that it took a couple of years for this tax to become stable, likely due to education and training issues of hospitality vendors and Town staff.

2 FY2005 is a partial year of Hospitality Tax going from 1% to 2%. FY2006 represents a full year at new rate.

3 FY1998 is the first year and only a partial year of the local ATAX. FY1999 represents a full year at new rate.